

Appointment Making

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Perhaps the most common of all purposes to make phone calls to your prospects is to set up a meeting with an account manager, surveyor or sales representative however this can also be used for other 'scheduled' activities.

- set up a time for a senior manager to conduct a personal webinar or to book in a number of interested parties for an online meeting
- contact customers, prospects or even suppliers to book in meetings whilst at a trade fair, exhibition or conference
- invite prospects to a training session or seminar
- book times for an surveys to be conducted
- confirm delivery slots for delivery, installation or collection of equipment & packages

The caller can use online diaries such as Google's, work from a diary sheet or handle the entire diary management, to suit the client's requirements